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Tendering costs

Strukton is awarded a significant number of orders based on public tender procedures. The tender costs are increasing, due to the increasing complexity of some of these tenders (in particular projects awarded on a d&c or dbfmo basis). The principal's fee does not generally cover all costs. If Strukton is not successful in such procedures, the company will not be able to earn back the cost incurred. This is why Strukton is highly selective in its choice of tenders.